



Half of Small Business Owners are Expecting Tax Refunds This Year, According to Balboa Capital Survey

*Nationwide Survey Conducted by Leading Online Business Lender Reveals
that 52% of Small Business Owners Expect to Receive a Tax Refund*

COSTA MESA, CA, MARCH 4, 2020 – Just over half (52%) of small business owners expect to get a refund and, among them, 70% have plans to put their refunds toward business growth initiatives, according to a new online survey conducted by Balboa Capital, a leading provider of small business loans and equipment financing. The “Tax Time” survey was sent to a sample of small business owners nationwide in February 2020.

“With the 2020 tax deadlines looming, small business owners have already started preparing their returns, and half of those we surveyed anticipate getting a tax refund,” said Matthew Von Velasco, Tax Accountant at Balboa Capital. “Additionally, what we are hearing from business owners regarding their expected tax refunds is very encouraging. Seventy-percent of business owners said they are planning to reinvest their tax returns into their companies. This bodes well for their employees, suppliers, and vendors, not to mention their customers.”

Key findings of Balboa Capital’s 2020 “Tax Time” survey:

- 52% of SBOs expect to receive a tax refund this year.
- 88% of SBOs started preparing for tax season at least six months in advance.
- When asked what the biggest challenge relating to the tax season is, 65% of SBOs said tax preparation and filing.
- 86% of SBOs will meet this year’s tax filing deadline.
- 48% of SBOs will hire a tax professional to prepare their small business taxes, and 52% will rely on an in-house bookkeeper or accountant.
- Office rent topped the list of business-related tax deductions, followed by business equipment and office supplies, business vehicles, and employment benefit programs/retirement plans.
- When asked how they will use their business tax refund, 70% of SBOs said they would use it to pay for business growth initiatives such as equipment, inventory, technology, and expansion.
- 50% of SBOs who expect to get a tax refund this year said they would save some of the money for future business needs.
- Among business owners who think they will owe taxes year, 35% will try to obtain a short-term business loan to pay them, and 30% will ask for an extension from the IRS.

“Obviously, not every small business owner is going to receive a tax refund from the IRS this year,” said Mr. Von Velasco, adding “many of them will be hit by surprise tax bills that are bigger than originally

anticipated. Business owners who owe money in taxes and need fast, easy access to cash can look to Balboa Capital. We offer short-term business loans of up to \$250,000 with flexible payback options.”

About Balboa Capital

Balboa Capital is a technology-driven financing company that provides business owners with fast, hassle-free solutions to fuel their growth and success. The company specializes in small business loans, equipment financing, commercial financing, equipment vendor financing, and franchise financing. Balboa Capital developed an intuitive online platform that simplifies the entire financing process. Calculators provide instant estimates, applications can be completed and submitted in a matter of minutes, and sophisticated credit scoring technology provides instant decisions. To learn more, visit <https://www.balboacapital.com>.