



Balboa Capital Appoints Industry Veteran James Grant as Vice President, Portfolio Management

*Leading direct lender adds key role aimed at bolstering its commercial financing,
working capital loan, and equipment vendor financing divisions.*

COSTA MESA, CA, DECEMBER 17, 2018 – Balboa Capital, a leading direct lender that provides growth capital solutions to small businesses and middle-market companies nationwide, today announced the appointment of James Grant as Vice President, Portfolio Management. In this role, Mr. Grant will focus on growing Balboa Capital’s commercial financing, working capital loan, and equipment vendor financing business. Mr. Grant will work at the company’s headquarters in Costa Mesa, California.

“We are pleased to have Jim join our team,” said Phil Silva, President of Balboa Capital. “He is a longtime friend of mine, and many members of our management team have known him, and worked alongside him, dating back to the mid-1990s at American Express. His hiring underscores our focus on adding top talent to help us continue our robust growth and solidify our position as an industry-leading independent financing company.”

“It’s exciting to join a financing company with such a great track record and so much opportunity to grow,” said James Grant. “I’ve known the company’s management team and key personnel for many years, and I share in their strategic objectives and growth goals. Everyone at Balboa Capital pulls in the same direction, and I wanted to be a part of an organization with this level of focus and discipline. It will be my honor to support the Balboa Capital team. I look forward to using my skill set and knowledge to drive this nationally recognized, long-tenured brand to the next level.”

Mr. Grant has more than three decades of experience in portfolio management and customer service. Prior to joining Balboa Capital, he had successful tenures at Quick Bridge Funding, LEAF Commercial Capital, People’s United Equipment Finance Corporation, and American Express, among others.

About Balboa Capital

Balboa Capital is a technology-driven financing company that provides business owners with fast, hassle-free solutions to fuel their growth and success. The company specializes in small business loans, equipment financing, commercial financing, equipment vendor financing, and franchise financing. Balboa Capital developed an intuitive online platform that simplifies the entire financing process. Calculators provide instant estimates, applications can be completed and submitted in a matter of minutes, and sophisticated credit scoring technology provides instant decisions. To learn more, visit <https://www.balboacapital.com>.